

Personal Leadership Program

with Luca Dellanna



Summary: better people management increases your team's revenue and profitability.

Each step of the process is designed to guide you into becoming a more effective and trusted leader.

Step 1: Identify Personal Opportunities and Blind Spots

Every leader has underutilized skills and blind spots. During weekly one-on-ones with you, I will help you identify a few opportunities in how you currently manage your team, and prioritize three of these to work on. Then, through a mix of advice, coaching, and feedback, I will sharpen your leadership skills and make you more effective.

Step 2: Identify Team Opportunities

Now that you have become a more effective team manager, it's time to plan how best to use your newfound skills. Together, we will identify three to five opportunities for the growth and development of your team. If you want, I can conduct interviews with key members of your team (optional). Then, we will plan a few action items.

Step 3: Execute Team Opportunities

I will guide you through the action items defined in the previous step, including planning the details, setting you up for success, providing feedback, and keeping you accountable. *Included in this program, I can provide up to two hours of training/coaching to up to three team members.*

Step 4: Building For The Future

I will help you build a habit plan for the 90 days following our engagement to sustain and further grow the results obtained during these few months.

Pricing

1500€ a month, billed monthly.

Initial engagement is for 3 months, with a client option to extend it as needed.

Terms and additional information in the next page.

Interested? Email me at
Luca@Luca-Dellanna.com



More about me:
Luca-Dellanna.com

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Terms

The four steps detailed above usually take three months to complete.

The Personal Leadership program involves weekly work by Luca, divided as needed between coaching calls, email advisory, and other consulting services. All meetings will be held remotely.

If at any time this consulting agreement is not meeting your needs, you can terminate it and pay a prorated rate based on that month's retainer.

Once you complete the three-month program, you will also get access to the network of Luca's programs' alumni and its quarterly meetings.

Luca won't provide advice, coaching, or consulting related to any legal or financial matters; his competence is strictly in leadership and people management matters.

About Luca Dellanna

Luca has 10+ years of experience helping executives, entrepreneurs, and managers improve revenue and profitability through the lever of better people management.

Luca is also the author of several books on management, economics, and human behavior, and spoke at some of the largest conferences and podcasts in his field, including NudgeStock and EconTalk.

He is fluent in English, Italian, French, and Spanish. Luca has experience in the following industries: automotive, chemical, cosmetics, consulting, education, electronics, finance, fintech, food, hospitality, logistics, manufacturing, nonprofit, pharmaceutical, retail, software, and tech.

Previously, Luca has led organizations of up to 40 people and worked in DuPont's consulting unit. He is an automotive engineer with a master's in mechanical engineering, and divides his time between his hometown of Turin (Italy) and Singapore.



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