

# Team Leadership Program

with Luca Dellanna



**Summary:** better people management increases your team's revenue and profitability.

Each step of the process is designed to guide you and your team into becoming more effective leaders and growing the capabilities of the people in your organization.

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## Step 1: Identify Opportunities and Blind Spots

During one-on-ones with you and key members of your team, I will help you identify opportunities and blind spots in how people, projects, and operations are managed in your organization.

## Step 2: Prioritize and Plan

Together, we prioritize three to five opportunities to work on during the program. Executing on them will bring visible results, build momentum, and make you and your team more effective leaders.

## Step 3: Execute and Get Results

We work together on the items identified in the previous step. I will help you and your team develop simple and concrete action items, provide feedback, coaching, and support, and keep you accountable. In this stage, I will provide the training and coaching necessary to set you and your team up for success.

## Step 4: Building For The Future

I will help you build a habit plan for the 90 days following our engagement, to sustain and further grow the results obtained during these few months.

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## Pricing

3000€ a month, billed monthly.

Most such projects last about three months. The exact scope and duration will be discussed with you before committing to the project.

Terms and additional information in the next page.

Interested? Email me at  
[Luca@Luca-Dellanna.com](mailto:Luca@Luca-Dellanna.com)



More about me:  
[Luca-Dellanna.com](http://Luca-Dellanna.com)

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## Terms

Luca will work with you and your team on a weekly basis, through a mix of weekly or fortnightly coaching calls, workshops, email advisory, and other consulting services. All meetings will be held remotely. We might discuss eventual in-person meetings and workshops (availability and costs depend on the location).

If at any time this consulting agreement is not meeting your needs, you can terminate it and pay a prorated rate based on that month's retainer.

Once you complete the program, you and your team will also get access to the network of Luca's programs' alumni and its quarterly meetings.

Luca won't provide advice, coaching, or consulting related to any legal or financial matter; his competence is strictly in leadership and people management matters.

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## About Luca Dellanna

Luca has 10+ years of experience helping executives, entrepreneurs, and managers improve revenue and profitability through the lever of better people management.

Luca is also the author of several books on management, economics, and human behavior, and spoke at some of the largest conferences and podcasts in his field, including Nudgestock and EconTalk.

He is fluent in English, Italian, French, and Spanish. Luca has experience in the following industries: automotive, chemical, cosmetics, consulting, education, electronics, finance, fintech, food, hospitality, logistics, manufacturing, nonprofit, pharmaceutical, retail, software, and tech.

Previously, Luca has led organizations of up to 40 people and worked in DuPont's consulting unit. He is an automotive engineer with a master's in mechanical engineering, and divides his time between his hometown of Turin (Italy) and Singapore.



Interested? Email me at  
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